International Post Corporation

International Post Corporation appoints new directors for Commercial and for Technology

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International Post Corporation (IPC) announces the retirement of Chris Kalla-Bishop, IPC Director Finance and HR, at the end of September and the appointment of Dirk Gloeckner to replace him.

Holger Winklbauer, CEO of IPC said: "*On behalf of IPC and its entire membership, I would like to thank Chris Kalla-Bishop for his huge contribution to IPC's development during the last 30 years and specifically for the past 12 years in his role as director Finance and HR. During his tenure, Chris strengthened IPC's strategy and ensured IPC's sound financial and HR management.*"

In line with the IPC 2025 Strategy, the new Director Commercial will be in charge of business planning and finance and will oversee relations with member posts and customers. He will also facilitate the inter-company remuneration and data sharing agreements.

As Director Technology, Dirk Gloeckner played a key role in implementing the IPC IT strategy that is vital for day-to-day operations of IPC solutions and services, and providing systems support and development.

Dirk has a degree in Economics from Ruhr-University Bochum and began his career in a finance role within UPS. After his initial role in UPS, Dirk took up a series of more senior roles within Deutsche Post DHL in Europe and America, in which he combined the strategy development and implementation of IT systems with financial control. Before joining IPC, Dirk managed his own e-commerce company in the United States for three years.

Holger Winklbauer added: *"With his extensive background in financial as well as technology functions, and his knowledge of the*

international postal world, Dirk is very well placed to address the challenges IPC and its members will be facing in the years to come".

Dirk Gloeckner said: *"I am looking forward to tackling my new responsibilities, further reinforcing relations with the IPC member posts and the postal world at large and driving change".*

Dirk Gloeckner will be replaced as Director Technology by Markus Apfelbeck. Markus brings a broad experience of managing various IT teams within Deutsche Telekom and Allianz Insurance. He is a proven expert on IT operations, information security and IT architecture. Markus will take up his new position in September 2019.

Holger Winklbauer, CEO, said: "*With his solid experience in managing IT operations of different multinational blue-chip companies of different sectors and in senior management roles, Markus will further enhance and implement a sustainable IT strategy so IPC can efficiently support the current and future business demand from its shareholders and customers.*

Markus Apfelbeck said: "I am honoured to be tasked to take IPC's IT capacities to the next level in order to enable posts to provide a truly integrated cross-border delivery service. I look forward to continuing the work Dirk has already successfully started and provide our members with top-notch IT platforms and services.

Starting end September, the new IPC executive management team will consist of:

- Chief Executive Officer Holger Winklbauer
- Director Commercial Dirk Gloeckner
- Director Operations Liam O'Sullivan
- Director Technology Markus Apfelbeck

About International Post Corporation

International Post Corporation (IPC) is the leading service provider of the global posta industry that provides leadership by driving service quality, interoperability and business-critical intelligence to support posts ir

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defending existing business and expanding into new growth areas. It is a cooperative association of 25 member postal operators in Asia Pacific, Europe and North America. IPC's solutions and services are used by over 180 posts worldwide. Since 1989 IPC has set standards for upgrading quality and service performance and developed technological solutions that help members enhance service for international letters, packets and parcels. IPC engages in industry research, creates business-critical intelligence, provides a range of platforms and programmes for member post CEOs and senior management to exchange best practices and discuss strategy. IPC also manages the system for incentive-based payments between posta operators.

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