

## Pos Malaysia Group Reports RM467.1 Million Revenue in Q1 FY2025

23-05-2025

Strong aviation and parcel performance; retail operations evolving

KUALA LUMPUR, 21 May 2025 – Pos Malaysia Berhad ("Pos Malaysia" or "the Group") today announced its financial results for the first quarter ended 31 March 2025, reflecting a positive trajectory with continued growth and a strategic focus on its transformation agenda. The Group reported a revenue of RM467.1 million for the quarter, marking a 2 percent increase compared to the previous quarter, Q4 FY2024.

The Group's improved revenue performance was led by its aviation and parcel segments, with both delivering encouraging results. The aviation segment continued its strong momentum both in revenue and profitability, benefiting from sustained demand for cargo handling, engineering solutions, and in-flight catering services.

The parcel segment recorded marginal growth, supported by service quality improvements and continued efforts to differentiate through quality and reliability, despite ongoing market and regulatory challenges. While the retail segment maintained stable sales performance year-on-year, the Group is actively repositioning retail operations to align with evolving customer needs and exploring new service offerings.

In the logistics segment, performance declined this quarter, primarily due to scheduled maintenance of marine assets and temporary slowdowns in the automotive sector. Looking ahead, Pos Logistics will focus on expanding its third-party logistics (3PL) and freight forwarding capabilities, while strengthening its position in automotive logistics to drive future growth.

Charles Brewer, Group Chief Executive Officer of Pos Malaysia Group said, "We are encouraged by the steady progress across our key business segments, particularly in aviation and parcel. These results reflect the collective efforts of our teams and our ongoing focus on operational improvement and customer satisfaction. While the landscape remains dynamic, our transformation remains on track – driven by innovation, talent development, ESG integration, and a shared commitment to building a stronger, more sustainable future."

"Looking ahead, we remain deeply committed to advancing our transformation agenda. Our focus will be on enhancing customer experience, expanding high-impact services, investing in our people, embedding ESG across our operations, and strengthening operational efficiencies to create long-term value for all stakeholders," he added.

Amid a changing external environment, we are cautious on our outlook for the remainder of 2025. While recognising potential challenges, including the uncertain impact of U.S. tariffs on the postal segment, the Group remains confident in its transformation efforts and its ability to deliver sustainable, long-term value to stakeholders.



Source: Pos Malaysia