International Post Corporation

International Post Corporation appoints new Chief Commercial Officer and Chief Financial Officer

25-06-2020

International Post Corporation (IPC) announces that Tom Day, currently IPC Head of Proactive Performance Management and Certification Services, will assume the positions of Chief Commercial Officer and Chief Financial Officer. Tom will succeed Dirk Gloeckner, who left IPC at the end of April.

Tom Day

- Tom Day will become IPC's New Chief Commercial Officer and Chief Financial Officer, as of 01 July 2020.
- During his 35-year career at USPS, Tom Day collaborated with IPC for many years in different working groups.
- The new Chief Commercial Officer and Chief Financial Officer will oversee business planning, finances, market intelligence and sustainability as well as business relations with postal members and customers, regulation and intercompany pricing.

International Post Corporation (IPC) announces that Tom Day, currently IPC Head of Proactive Performance Management and Certification Services, will assume the positions of Chief Commercial Officer and Chief Financial Officer. Tom will succeed Dirk Gloeckner, who left IPC at the end of April.

Holger Winklbauer, CEO of IPC said: "I am delighted that Tom will take up the role of IPC's Chief Commercial Officer and Chief Financial Officer. Tom's postal senior management experience spans a range of positions including mail processing and delivery operations, transportation & logistics, engineering, government relations, information technology, environmental sustainability and, of course, the financial and commercial aspects of all of them. I believe

his experience will be a strong asset for IPC."

In line with the IPC 2025 Strategy, the new Chief Commercial Officer and Chief Financial Officer will be in charge of business planning and finance and will oversee relations with member posts and customers. He will also supervise IPC's market intelligence and research activities, IPC regulatory service and the IPC postal sustainability programme. He will also facilitate the intercompany remuneration.
Tom Day, IPC Chief Commercial Officer and Chief Financial Officer, says: "Before joining the company, I had the chance to cooperate closely with IPC for quite a number of years, throughout my career with USPS. It is an organisation that provides value to its members. I look forward to staying a part of that in my new role and contribute to IPC growth and successes over the coming years".

Tom Day joined IPC in May 2019 as the Manager Proactive Performance Management and Certification Services. In January 2020, his position was upgraded to Head of Proactive Performance Management and Certification Services. In these roles he has been responsible for the team that has direct operational interaction with member posts via KPI and Leg 2 visits. He also managed the Certification process for the 44 Offices of Exchange among the IPC member posts.

Prior to joining IPC, Tom served in the US Federal Government for nearly 45 years, including over 35 years in the US Postal Service and just over 9 years in the US Army as an officer. While in the US Postal Service, he held a variety of senior positions in all aspects of operations, including Vice President - Engineering, Senior Vice President - Government Relations, Senior Vice President - Intelligent Mail and Address Quality, and Chief Sustainability Officer. In 2003 he was recognised with the Board of Governors Award for his leadership in response to the Anthrax Attack. From 2007 through 2011, Tom served as the Chair of the UPU Standards Board.
Tom is a graduate of the US Military Academy at West Point with a Bachelor of Science degree in General Engineering, and the Stanford University Graduate School of Business where he was a Sloan Fellow and President of his class. He graduated with a Master of Science in Management.

Starting on the 1st of July, the new IPC executive management team will consist of:

Chief Executive Officer Holger Winklbauer
Chief Operations Officer Liam O'Sullivan
Chief Information Officer Markus Apfelbeck
Chief Commercial Officer & Chief Financial Officer Tom Day

About International Post Corporation
International Post Corporation (IPC) is the leading service provider of the global postal industry that provides leadership by driving service quality, interoperability and business-critical intelligence to support posts in defending existing business and expanding into new growth areas. It is a cooperative association of 25 member postal operators in Asia Pacific, Europe and North America. IPC's

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solutions and services are used by over 180 posts worldwide. Since 1989 IPC has set standards for upgrading quality and service performance and developed technological solutions that help members enhance service for international letters, packets and parcels. IPC engages in industry research, creates business-critical intelligence, provides a range of platforms and programmes for member post CEOs and senior management to exchange best practices and discuss strategy. IPC also manages the system for incentive-based payments between postal operators.

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