International Post Corporation

Growing parcel business and focus on costs contributed to improved results

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April–June 2025
Net sales totaled SEK 8,843 million (9,709), a decrease of –8 percent (–1) in fixed currency for like-for-like units
Parcel volumes increased by 11 percent (–1)
Mail volumes decreased by –18 percent (–11)
Operating income (EBIT) totaled SEK 262 million (–463), representing an operating margin of 3.0 percent (–4.8)
Adjusted operating income (adjusted EBIT) totaled SEK 291 million (205), representing an adjusted operating margin of 3.3 percent (2.1)

January–June 2025
Net sales totaled SEK 17,848 million (19,209), a decrease of –6 percent (–3) in fixed currency for like-for-like units
Parcel volumes increased by 10 percent (–2)
Mail volumes decreased by –16 percent (–11)
Operating income (EBIT) totaled SEK 451 million (–336), representing an operating margin of 2.5 percent (1.4)
Adjusted operating income (adjusted EBIT) totaled SEK 566 million (359), representing an adjusted operating margin of 3.2 percent (1.9)

Continued growth in earnings in the quarter
PostNord reports continued earnings growth in the second quarter. This has been driven by a strong performance in the parcel business, especially in the business-to-consumer segment, as well as ongoing improvement programs that have contributed to lower costs.

"It is pleasing to see how our improvement initiatives are producing clear results, according to plan. We have combined a focused approach to costs with continuing investment in our customer offering, especially in the parcel business, where the market is still showing attractive growth," says Annemarie Gardshol, Group CEO and President of PostNord.

Changes in the mail business
During the first quarter, PostNord Denmark announced that it will cease with its mail operations as of 2026. In the second quarter, we therefore started the work of adapting the organization to the new situation.

In Sweden, we are continuously adapting our operations, including by making price adjustments, so that we can continue to run a

nationwide, self-financing and profitable mail business. At the beginning of July, the government announced a proposal for changes to the postal regulation, which is scheduled to enter into force in 2026. We welcome the proposal, which is an important step in ensuring a postal service throughout Sweden that is sustainable in a long-term perspective. The changes would create better conditions for adapting the business to reduced mail volumes and enabling PostNord Sweden to continue providing high-quality mail services.

PostNord adopts a new climate target
Reducing our climate impact has been a priority for many years, including in terms of being an important part of meeting customer expectations and ensuring our competitiveness over time. We are now raising our ambition in this area even further, by adopting a long-term target of net zero emissions in the value chain by 2040.

In the second quarter, we issued a SEK 750 million green bond. There was great interest in the issue and it was heavily oversubscribed.

A quarter with several positive events
During the second quarter, PostNord Strålfors completed the acquisition of 21grams, following the granting of approval by the Swedish Competition Authority.

We are encouraged by the results of this year's customer satisfaction survey, which were the best in ten years. Customer satisfaction has improved significantly, not least thanks to focused efforts across the organization. This is apparent in all markets and at PostNord Strålfors.

We see it as a sign of strength that we were awarded the long-term credit rating A by Nordic Credit Rating during the quarter. This confirms our strong financial position and that the ongoing transformation is having a positive impact on the business.

Source: PostNord

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