

## An Post welcomes partnership with Bank of Ireland

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An Post has welcomed the announcement by Bank of Ireland that the bank's customers will now be able to use An Post's extensive national network for their regular banking services.

Debbie Byrne, Managing Director of An Post Retail today said 'the new partnership builds on the long tradition of An Post being rooted in communities and enabling people to stay connected and look after each other. An Post already offers a comprehensive range of financial services under the An Post Money brand such as current accounts, personal lending, credit cards and cash and card foreign exchange and other services such as BillPay, Western Union. We have a long history of being the front office for the NTMA range of State Savings products. '

'Our ambition is to provide a full product offering with competitive rates and innovative features, market leading in some instances like on our credit cards and green loan, combining our unique human touch through our extensive branch network of c940 post offices nationwide and the best online and digital experience, meeting the financial needs of local customers in their local communities.'

"This new agreement with Bank of Ireland

means that we can offer all Bank of Ireland personal and SME customers withdrawal and lodgement services in every one of the 940 post offices nationwide. This further advances our mission to provide community banking on the doorstep for the customers and communities we serve adding to the cash & cheque withdrawal and lodgement services we already offer for AIB and Ulster Bank personal and business customers with more than 4.5 million transactions and a cash value of c€1.5bn annually.

This new partnership with Bank of Ireland is in line with An Post's strategy to become a leading provider of community financial services for personal customers and SMEs. Approx. 500 of our post offices are situated in parts of the country without any bank within a 5km radius. "We will continue to work to build a sustainable and successful national post office network that's modernised, re-invigorated and offering new and relevant products and services for communities on their doorstep", Byrne said.

Source: AnPost