



DHL expands its capabilities in Colombia through acquisition of Open Market

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This strategic acquisition further expands DHL's regional footprint and supports the execution of the Group's Strategy 2030, reinforcing the ambition of growing in life sciences and healthcare logistic sectors by 2030.

Bogota - DHL Supply Chain today announced it has entered into an agreement to acquire Open Market, a logistics and transport operator in Colombia. This strategic acquisition further expands DHL's regional footprint and supports the execution of the Group's Strategy 2030, reinforcing the ambition of growing in life sciences and healthcare logistic sectors by 2030. This transaction marks another milestone in building a stronger, more specialized global network for these rapidly evolving sectors.

"This step reflects our strategic focus on strengthening our capabilities in regions and sectors that show sustained, long-term growth. Colombia's strong economic momentum and rising demand for integrated logistics and transport services make it a key growth market for DHL Group. By expanding our presence here and integrating Open Market's expertise - particularly in managing complex supply chains for pharmaceuticals, medical products and personal care - we further advance our global DHL Health

Logistics capabilities and reinforce our commitment to supporting customers in highly regulated and operationally demanding sectors," said Hendrik Venter, CEO DHL Supply Chain.

Representatives of DHL Supply Chain and Open Market following the signing of the agreement for DHL Supply Chain's acquisition of Open Market. From left to right: Robinson Vasquez, Christian Garbe, Agustín Croche, Aníbal Wadih, Felipe Hallot and Juan Carlos Castro Aldana (far right).

By integrating Open Market's network of 21 warehouses with 120,000 m² of total area, 13 cross-docking platforms, and transportation network supported by an owned fleet of vehicles, DHL Supply Chain is significantly strengthening its operational capabilities in Colombia. And, with the addition of Open Market's team of around 4,100 employees, the company is now even better positioned to deliver reliable, customer-focused logistics solutions in the Colombian market. The acquisition also strengthens DHL's logistics solutions portfolio by adding capabilities in



transportation, packaging, and temperature-controlled operations.

Agustín Croche, CEO Latin America of DHL Supply Chain, added, "Open Market's experience strongly complements our existing offering in Latin America. Their unrivalled quality transport network with cross-docks and temperature-controlled warehouses, combined with its experience supporting dynamic sectors such as life sciences and healthcare, consumer, and engineering and manufacturing enhances the quality and reliability of the services we provide to customers across Colombia and the wider region. This strategic acquisition underscores our dedication to partnering with our customers on their growth journey. By listening closely to their evolving needs, we continue to invest in strategic capabilities that strengthen their competitiveness and support sustainable growth."

DHL's commitment to Colombia is demonstrated through continued investments in the country, including this acquisition and the recent expansion of DHL's Constellation Distribution Center logistics hub in Cota, near Bogotá. The new facility will strengthen DHL's capabilities in managing specialized supply chains.

"At DHL Supply Chain, people are central to our success. By welcoming Open Market's employees into our organization, we gain colleagues with extensive experience, deep

market knowledge and strong customer relationships which will further strengthen our service offering in Colombia. This acquisition enables us to provide customers with even more specialized, reliable, and responsive logistics solutions," emphasized Robinson Vasquez, CEO of DHL Supply Chain Colombia.

"The decision to sell our Open Market operations in Colombia is part of our strategy to focus our investment and capabilities in Brazil. Our priority is to ensure continuity, preserve the quality and reliability of our service, and protect what has been built over the years. We are proud to leave that legacy in the hands of DHL, a company with extensive experience in the global logistics industry and undoubtedly the perfect company for Open Market's next chapter" said Anibal Wadih, Open Market Chairman of the Board.

The completion of the acquisition remains subject to the satisfaction of customary closing conditions.

Acquisition at a Glance

- DHL Supply Chain has entered into an agreement to acquire Open Market, a logistics and transport operator in Colombia. The transaction remains subject to customary closing conditions.
- The acquisition supports DHL Group's Strategy 2030 and strengthens DHL's presence in Colombia and across Latin America.



- Open Market contributes 21 warehouses, 13 cross-docking platforms, transportation capabilities and temperature-controlled operations.
- The acquisition expands DHL's capabilities in life sciences and healthcare, consumer, and engineering and manufacturing sectors.
- Around 4,100 Open Market employees will join DHL Supply Chain.

Source: [DHL Group](#)