

## Quantum Capital Partners to acquire Postcon business of PostNL

05-08-2019

Quantum Capital Partners and PostNL have signed an agreement on the sale of the activities of Postcon, the number-two mail provider in Germany and a subsidiary of PostNL. The transaction is subject to a number of conditions, including regulatory approval, and is expected to close before the end of 2019.

Steffen Görig, CEO and founder of Quantum Capital Partners comments: “Postcon is the leading alternative mail provider in Germany in a challenging market environment. We look forward to continuing the growth path in the nationwide business, to further developing the last-mile business and to enhancing operational and administrative efficiencies. We are keen to support the team on the road to success and are confident that we can realise Postcon’s full growth potential.”

Herna Verhagen, CEO of PostNL, says: “This transaction will allow Postcon to further develop its activities and strengthen its position in the German postal market. The sale of Postcon marks another step in our strategy of focusing on our core markets in the Netherlands and Belgium, and supporting the transformation of PostNL into an e-commerce logistics service provider.”

Postcon processes over 1 billion letters a year and has a market share of about 10% in Germany. Together with its partners, its reach includes every household in the

country. Postcon has modern sorting centres all across Germany, as well as a company-owned delivery structure in the Rhineland and Ruhr areas. The company has around 5,300 direct and indirect employees.

**About Quantum Capital Partners**  
Quantum Capital Partners GmbH (QCP) is a fast-growing international financial investor with offices in Munich, Madrid and Milan. The Quantum Group acquires companies with potential for operational improvement, growth and development. As an active and responsible owner, Quantum Group works closely with local management to ensure that its subsidiaries implement a continuous development plan and growth strategy. Since its inception in 2008, the Quantum Group has acquired a variety of businesses from world-leading companies such as Robert Bosch, Stora Enso, Dürr, Airbus, Nestlé, Mahle, Tenneco and Norsk Hydro. With a total of 25 completed acquisitions since 2014, the Quantum Group is one of the most active investors in its sector.

Source: [PostNL](#)



## Underlying cash operating income increased by €8 million to €41 million in Q2 2019

05-08-2019

Herna Verhagen, CEO of PostNL: "Underlying cash operating income increased to €41 million in Q2 and we confirm our outlook for 2019. In line with our dividend policy and taking into account our financial results in HY 2019, we have set the interim dividend for 2019 at €0.08 per share. In the first half of 2019, 51% of our revenue came from activities related to e-commerce.

Executing our strategy to focus on our core markets in the Benelux region, we made good progress with the divestment processes of Nexive and Postcon. This morning we announced that we have reached agreement to sell the activities of Postcon. We expect to complete the transaction before year-end 2019.

We are currently awaiting the ACM's final

decision on the intended consolidation by combining the postal networks of PostNL and Sandd. If ACM does not grant a licence for consolidation, the parties intend to ask the State Secretary for Economic Affairs for approval based on material grounds of general importance as defined in Article 47 of Dutch competition law."

Source: [PostNL](#)

## Swiss Post acquires Basel-based Distriba AG, intends to optimize its promotional mailing processes

05-08-2019

With the acquisition of Distriba AG in Basel, Swiss Post intends to better position itself in the unaddressed promotional mailing sector and exploit synergies. In addition, the delivery of promotional mailings will be optimized and the processes adapted.

The delivery of unaddressed promotional mailing items throughout Switzerland is part of the core business of Direct Mail Company AG (DMC), a Swiss Post subsidiary. In order to better position itself in the advertising market, which has been in decline for years, and to exploit synergies, Swiss Post acquired the Basel-based company Distriba AG and integrated it into DMC at the end of June.

### Employees of Distriba AG will continue their employment

The former owners of Distriba AG had contacted Swiss Post in the course of the succession plan and offered to sell the company. As a first step, DMC took over the six permanent employees of the former Distriba AG as well as around 150 delivery staff under the previous employment conditions. In a second step, the delivery routes are to be adjusted, processes optimized and synergies exploited. At the same time, the conditions of employment will be aligned with those of DMC. These changes must be governed by a new employment contract. This is part of a consultation process that will last from 5 to 23 August 2019. The suggestions made by the employees will be carefully examined. Swiss Post will then make a firm decision on the implementation of the planned measures and inform employees accordingly. It is

already clear that all employees of the former Distriba AG will continue to be employed at DMC.

### Adjustments for delivery

As a result of the situation in the traditional advertising market, demand for a second “delivery window” per week is decreasing, while cost pressures still prevail. DMC has therefore analysed its delivery processes and intends to adapt them. As of 1 January 2020, deliveries will be made once a week on two consecutive days. There are currently two “delivery windows” for unaddressed promotional mailings: Monday/Tuesday and Wednesday/Thursday.

Swiss Post aims for “collective employment agreement for printed matter”  
DMC employs around 4,500 staff throughout Switzerland, of whom around 4,430 work part-time in delivery. If this were reduced from the current two to one “delivery window” per week, it would affect around 3,370 employees. This would lead to adjustments in the employment contracts, which is why the current consultation procedure is also part of it. Due to long-term customer contracts, however, a possible reduction in the “delivery windows” does not currently affect the former employees of Distriba AG.



However, another “delivery window” per week would have an impact on DMC’s employees at Niederbipp (canton of Berne), where the mail is prepared for delivery. Production there would have to be converted to single-shift operation, meaning around 25 employees in production and administration would lose their jobs. A social plan should

help to cushion the effects of the planned changes. DMC will also begin talks this year with the syndicom trade union and the transfair staff association for a “collective employment contract (CEC) for printed matter”.

Source: [Swiss Post](#)



## UPS® Healthcare Webinar Explores Innovations Impacting Hospital And Lab Logistics

05-08-2019

As the medical industry faces significant disruptions, experts on Sept. 18 will discuss drones and other advancements to meet specimen transport demands. Drones and emerging technologies, lab site selection to improve turnaround times, and improving the clinician/lab tech experience will be among the topics explored in the UPS (NYSE:UPS) healthcare webinar “Innovations, drones and the future of specimen logistics,” taking place on Sept. 18.

Several industry experts will share insights on how innovations – think drone deliveries of medical samples across hospital campuses – are shaping up to be industry game-changers. Care facilities and diagnostic laboratories are being confronted with mounting cost pressures and a need for faster turnaround times. This means the demand for greater efficiencies and advanced logistics will only grow.

“Technology is enabling healthcare to come directly into the home, and allowing earlier detection of chronic conditions,” says Chris Cassidy, UPS president of global healthcare logistics strategy. “Speed of delivery and reliability in the specimen supply chain must keep pace with these innovations in this drive toward wellness and patient-centricity.”

Andreas Raptopoulos, CEO of drone manufacturer Matternet, and Benjamin Moore, senior manager of the Louisville Dept. of Economic Development, will join

UPS executives Mark Taylor and Robin Hooker in the webinar. They will explore ways to meet growing, complex lab specimen logistics challenges, such as advances in cell and gene testing requiring more stringent temperature controls and improved stability and packaging models.

“Lab specimen transportation is a critical component of the healthcare logistics ecosystem, says Kevin Warren, UPS chief marketing officer. “This space is a strategic priority for UPS because we understand the high level of quality, control, speed and visibility needed for these sensitive shipments, and with this webinar we want to keep this important conversation going.”

“Innovations, drones and the future of specimen logistics,” takes place Sept. 18 from 1-1:45 pm and is free to participate. To register, sign-up is available until the start of the event by clicking [here](#).

Source: [UPS](#)



## UPS Board Announces Quarterly Dividend

08-08-2019

The UPS (NYSE: UPS) Board of Directors today declared a regular quarterly dividend of \$0.96 per share on all outstanding Class A and Class B shares.

The dividend is payable Sept. 4, 2019 to shareowners of record on Aug. 19, 2019.

UPS has a long commitment to cash dividends. For nearly 50 years, the company

has either increased or maintained its dividend. Since 2000, UPS's dividend has more than quadrupled.

Source: [UPS](#)



## Austrian Post H1 2019

09-08-2019

Austrian Post can look back at a very good first half-year 2019. Driven by a robust mail business and strong growth in the parcel segment, Austrian Post's Group revenue increased to EUR 981.1m, implying an increase of 2.7%. Both the Mail & Branch Network Division (+1.3%) and the Parcel & Logistics Division (+7.8%) showed a positive development in the reporting period.

The mail business is impacted by the ongoing substitution of traditional letter mail by electronic forms of communication as well as by a structural decrease in the Direct Mail business. The uncertainty related to the General Data Protection Regulation is perceivable in this segment. The financial service business continues to decline as a result of the termination of the cooperation with BAWAG P.S.K. The Mail & Branch Network Division contributed slightly above 70% to the total Group revenue of Austrian Post in the first half of 2019. The new product and postage rate model, additional revenue from the elections and one-off mailings have positively impacted the revenue of the Mail & Branch Network Division, in contrast to the fundamental drop in addressed letter mail volumes and lower Direct Mail revenue.

Austrian Post has benefited from the dynamic market growth in the parcel business attributable to the ongoing online shopping trend, resulting in steady growth of parcel volumes. The related competitive intensity and price pressure remain high. The Parcel & Logistics Division generated close to 30% of Group revenue in the reporting period and continued to show an upward trend. Revenue growth of 7.8% in the parcel business was driven primarily by

the trend towards e-commerce and the accompanying parcel volume increase in Austria. Following the competition authorities' approval of the cooperation with Deutsche Post DHL Group, parcels have been delivered by Austrian Post since the beginning of August 2019. Forecasted future parcel volumes provide a strong incentive for Austrian Post to work with high intensity on extensively expanding its parcel logistics capacities in Austria. "Since July 2019 trial operations have been underway at the new parcel logistics centre in Hagenbrunn in the north of Vienna, which will become fully operational in September 2019 and will increase current capacities by 25%", says Austrian Post CEO Georg Pölzl. Construction of the second parcel logistics centre in Kalsdorf near Graz is proceeding on schedule, with completion expected by mid-2020. In the medium term, both total transport and sorting capacities should be doubled. Moreover, Austrian Post is continuously pressing ahead with the expansion of its service offering of self-service and online solutions, making it even easier and more convenient to send and receive parcels.

EBIT of the Austrian Post Group has increased by 2.5% from the prior-year level to EUR 107.7m on the basis of solid revenue development combined with strict cost

discipline. This strong development in the first half of 2019 should enable Austrian Post to remain consistent with its clear capital market positioning as a reliable dividend stock. Earnings per share have increased to EUR 1.17 compared to EUR 1.12 in the prior-year period.

“Reliability and stability towards our shareholders and other stakeholders of our company remain the focal point of our

strategic activities, and, going forward, we would like to continue along this path”, adds CEO Georg Pölzl. “Austrian Post aims to achieve a slight revenue increase for the entire 2019 financial year and stable operating earnings in line with the previous year”, concludes Pölzl.

The entire report is available on the Internet at [post.at/ir](http://post.at/ir) (Reporting).

Source: [Austrian Post](http://www.austrianpost.com)





## UPS Announces CFO Succession Plan

12-08-2019

UPS (NYSE:UPS) today announced Richard Peretz, UPS Chief Financial Officer, 57 plans to retire. Brian Newman, 50 currently Executive Vice President, Finance and Operations, Latin America for PepsiCo, is appointed UPS Chief Financial Officer, effective September 16, 2019. Newman will join the UPS Management Committee, the senior-most leadership team responsible for management of the company. Peretz will remain with the company through December 2019 to assist Newman to ensure a smooth transition period.

Newman is a proven senior corporate leader with extensive finance, operations, corporate strategy and information technology experience. He served in positions of increasing responsibility at PepsiCo over 26 years and has worked in Asia, Europe, Russia and the U.S. in various corporate, regional and sector assignments. He began his career in investment banking prior to joining PepsiCo. In his current role, Newman has leadership responsibility for all finance and operations activity across the Latin America region.

“I am very pleased to welcome Brian to UPS’s senior management team,” said David Abney, UPS Chairman and CEO. “Brian’s deep finance knowledge and broad cross-functional experience will be a great asset as we continue our Transformation. He will contribute to our drive for improved growth and operating performance, and he will support our strategies focused on the long term success of the company.” Richard Peretz was appointed UPS CFO in 2015 and served in numerous roles throughout his 38 year career with UPS.

“On behalf of the company and the entire Board of Directors, I thank Richard for his commitment and substantial contributions to

UPS,” said Abney. “Richard’s leadership and guidance helped the company achieve strong financial and operational performance, and have well positioned the company for the future. I am pleased that Richard will help facilitate a smooth leadership transition.”

“I am proud to have been part of such a great company and to have participated in UPS’s extraordinary growth during my years here,” said Peretz. “I am confident in the management team and appreciative of all the opportunities I have been given throughout my career at UPS.”

Peretz joined UPS in 1981. He held a series of finance leadership positions of increasing responsibility, including district controller supporting UPS’s expansion into the Americas, and he was a key member of the team responsible for UPS’s IPO in 1999. Peretz was named Chief Financial Officer of International in 2003, and promoted to Corporate Finance Vice President in 2007, where he oversaw a broad range of finance staff areas. He was named Corporate Controller in 2013, and expanded his role to include Corporate Treasurer in 2014.

Editor’s Note: biographies and photos are available on the UPS Pressroom at:



<http://www.pressroom.ups.com>.

Source: [UPS](#)



## Survey: On average, parcels are transported from Sweden to Finland in 5.6 days – after crossing the border, the average delivery time is 1.8 days

12-08-2019

On average, parcels are transported from Sweden to Finland in 5.6 days. After crossing the border, the average delivery time is 1.8 days. These average times are indicated by a survey Posti has commissioned from IRO Research. The objective of the survey was to assess the duration of the order and delivery process into Finland for foreign online stores, Swedish online stores in particular.

The actual delivery times were researched with mystery shopping: purchases were made from online stores and their total delivery time from order to delivery was measured. Based on the survey, Posti typically processed start-to-end deliveries faster than the other researched transport companies, on average in less than 3 days (excluding express deliveries). Furthermore, the last mile of a delivery, i.e. a parcel's journey from Posti's distribution-fulfillment center to the consumer, was faster when performed by Posti: 1.4 days on average. The overall delivery time of parcels during the last mile is influenced by online store collection and warehouse processes and transport across the border from the country of origin into Finland.

A similar survey was conducted earlier this year in Finland. The results were similar to those of the recent survey. Posti made deliveries faster than the other researched transport companies: the average overall delivery time for online purchases was 3.1 days, of which Posti's transport services accounted for less than 1 day on average.

According to an online shopping survey conducted by the International Post

Corporation (IPC), 21% of all Finns who made online purchases did their shopping in Swedish online stores. Richard Walburn, Director of Posti's parcel and online sales in the Nordics, believes that Finnish online customers would make a great target market for many Swedish online stores.

– A number of the bigger Swedish e-commerce operators have already recognized the sales potential among Finnish customers. If the collection of purchased items is efficient (taking place on the day of purchase at best) and with optimized transport, deliveries to Finland may take as little as a couple of days.

### More information on the survey:

The mystery shopping comprised 100 purchases of approximately EUR 50 in value in predefined, mainly Swedish online stores, taking place on April 29, May 6 and May 13. However, the occurrence of May Day during the survey period clearly delayed delivery times for some of the purchases. The average order and delivery time of purchases made before May Day was 6.8 days, while the average delivery time for purchases made after May Day was 4.3

days.

The order and delivery time was calculated as the time period between an order being placed and a notice of arrival being received. The last mile of a delivery was calculated as the time period between the consumer

receiving the first domestic registration event from the logistics operator and the time upon which the delivery became available for pick-up.

Source: [Posti](#)



## UPS Celebrates Opening Of New High-Speed Sortation Facility In Delaware

12-08-2019

UPS (NYSE:UPS) today officially opened a new high-speed package sortation center in New Castle, Del., adding approximately 70 percent more package processing power to support the growing demand of businesses and residential customers in New Castle County and across the state.

“This new UPS® facility will provide additional pickup and delivery services to our customers in Delaware so they can focus on growing their business, while meeting their customers’ demands for speed and reliability,” said Trayce Parker, president of UPS’s Chesapeake District. “We are excited to bring more good paying full- and part-time jobs to the New Castle area, as UPS expands our presence as a partner in the community.”

Featuring highly-automated technology that rapidly moves packages through the scanning and sorting process while capturing data to increase delivery accuracy, the new UPS package center is part of a multi-year strategic investment plan to grow UPS’s global smart logistics network. Combined with new services and solutions like UPS My Choice® for Business, extended pickup hours for Next Day Ground

Delivery and expanded UPS Access Point™ locations, UPS is enabling companies of all sizes in Delaware, across the United States and around the world to deliver products when, where and how their customers want.

The New Castle building construction incorporates LEED (Leadership in Energy and Environmental Design) practices and has applied for LEED Certification, a further demonstration of UPS’s commitment to sustainability and the environment.

More than 1,100 employees in Delaware provide package delivery, ground freight, healthcare and contract logistics services. Interested jobseekers can begin the application process at [upsjobs.com](https://upsjobs.com), which has a fully mobile version of the job application site.

Source: [UPS](https://www.ups.com)

